

Cutcher & Neale is a leading accounting and financial services firm, serving individuals and businesses with highly personalised service and professional expertise. Our Medical Practitioner Division attends to the needs of our Health Care Professional Clients in a systematic way to ensure that we best service their requirements.

The Medical Practitioner Division uses a team-based approach that incorporates specialist skills with a proven systematic approach to service delivery. Emphasis is placed on meeting the genuine needs of our clients, through the provision of professional services, in a timely and cost effective manner.

Reach your next milestone
with **Cutcher & Neale.**

Innovative thinking.
Traditional values.

The Medical Practitioner Division

For over 50 years we have provided specialist accounting, taxation services, business and financial advice to GPs, consultants, dentists and other medical professionals.

Our knowledge and experience in providing services to your industry means we understand the special requirements of the medical professions and are well qualified to guide you through all the issues affecting your business.

Cutcher & Neale is committed to the medical industry:

- Service partner with the Australian Medical Association (NSW) Limited.
- Education provider and gold sponsor of the Australian Association of Practice Managers.
- Education provider to WentWest.
- Auditors and consultants of General Practice NSW.
- Auditors and consultants for Hunter Rural Division of General Practice.
- Top 200 Sponsor of the Hunter Medical Research Institute.
- Cutcher & Neale contributes regularly with articles in all of the regular industry publications.
- Regular guest speakers to industry related seminars and conferences.

Our Clients

We focus on the needs of our clients and have developed a range of services to meet those needs. All clients are kept informed of the latest developments and opportunities through our one-on-one meetings, seminars and regular issues of newsletters and bulletins dedicated to the medical industry.

Our People

Our firm has specialist partners heading up our Medical Practitioner Division, comprising of experts from a range of disciplines who have many years' experience. Our Medical Practitioner Division stays abreast of developments in accounting, tax and the field of healthcare through internal training programmes and specialised technical support.

Our Fees

We take great care in providing our clients with a value-added financial service and ensuring the provision of the best quality advice available.

Our fees are quoted upfront so you can feel comfortable engaging our services without the fear of excessive charges.

Our fees vary according to the following factors:

- The added value to the client
- The level of professional expertise required to complete the work
- The amount of time required to complete the work
- The size of the business
- The level of responsibility
- How organise the client is with their files and records

Our Services

Cutcher & Neale provides a full range of accounting, auditing, tax and advisory services to medical and dental practices and other medical professionals ranging in size from the sole practitioner to multi-physician groups. Cutcher & Neale offers the following services:

Accounting and Tax Services

- Tax Planning
- Financial Accounting
- Employee Benefits
- Estate Planning
- Compensation Planning
- Practice Valuations
- Staff Training
- Audits

Mergers and Acquisitions

- Physician Compensation
- Governance
- Employment Contracts
- Buy/Sell Agreements
- Merger/Acquisition Facilitation
- Budget Preparation and Forecasts

Self Managed Superannuation Funds (SMSF)

- SMSF Consultancy Services
- SMSF Audit Services
- SMSF Administration and Compliance
- Pension Strategies
- Estate Planning
- SMSF Taxation Advice

Investment Services

- Portfolio Review Service
- Formulation of Investment Strategies
- Ongoing Administration, Recording and Reconciliation
- Regular Valuation, Commentary and Advice
- Wealth Accumulation Plans
- Superannuation and Rollovers
- Retirement Strategies
- Investment Placement
- Stockbroking Facilities

Business Software and System Solutions

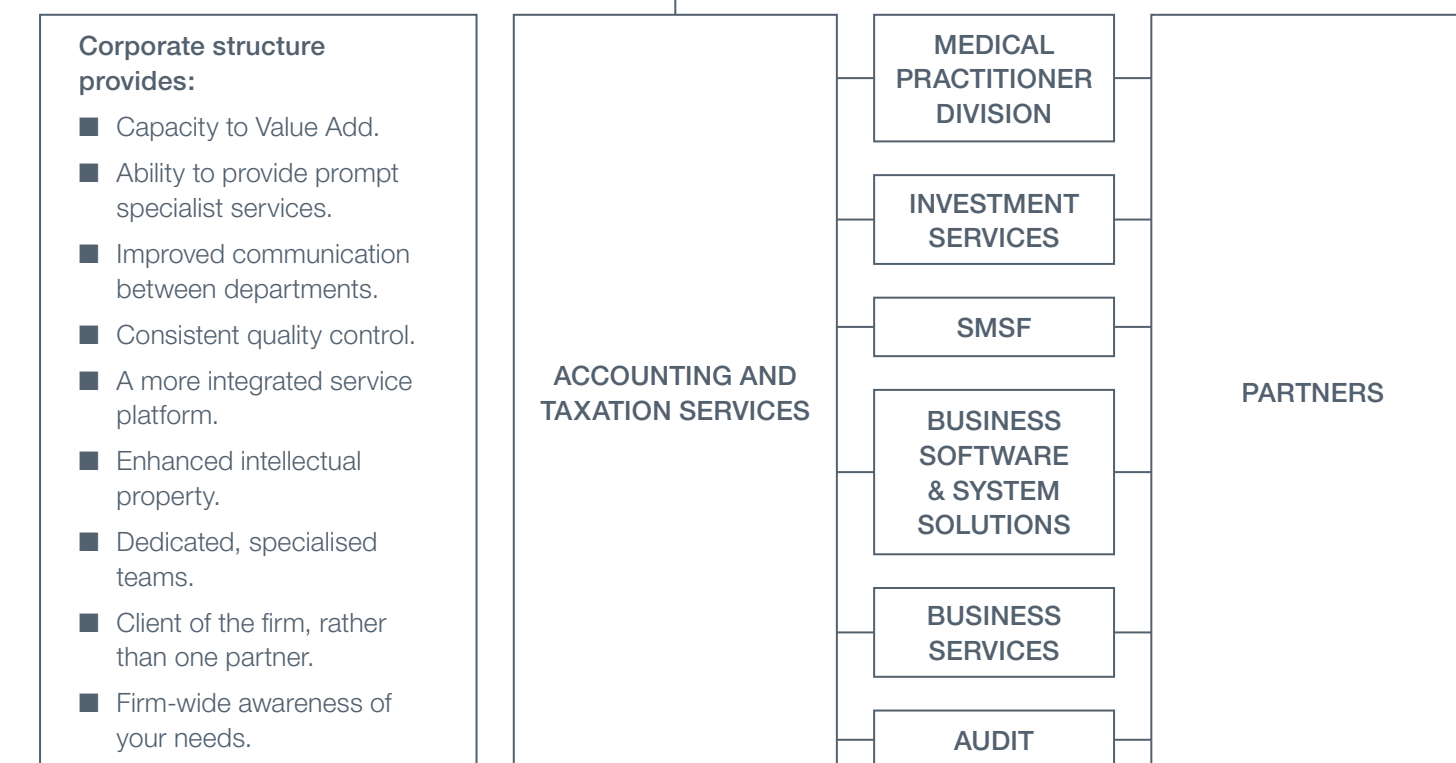
- Strategic Technology Planning
- Software/Hardware Selection – Financial Accounting Systems
- Office Automation
- Installation and Training
- Extended Support

Our Resources

We understand that our clients lead busy lives. Their business activities and financial matters are vital issues that need to run smoothly. We have the experience and technical expertise to help your business and cater for your personal needs. This simplifies communication for our clients and makes it easier for them to focus on their business and enjoy a better lifestyle.

Our accounting and taxation services are augmented by specialist advisory divisions that can provide specific advice aimed at enhancing your financial wellbeing. You can trust us to guide you in the right direction.

Our Structure



Proven strategies.

Innovative thinking.
Traditional values.

The forefront of financial health.

What will **Cutcher & Neale's** Medical Practitioner Division do for you?

- Limit exposure to Payroll Tax.
- Appropriate service agreements.
- Systemised approach to Service Entity mark up.
- ACL – customised audit software for data interrogation analysis
- Effective salary packaging for key personnel
- Key Performance Indicators produced by the practice in house.
- Tax deductible debt reduction strategies
- Business premises acquisition strategies
- Streamline accounting and cash flow reporting
- Tax advantage investments
- Investment strategies and portfolio management
- Superannuation strategies



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